### **PREREQUISITES**

At least language level B1 (preferably B2), flexibility (working hours in retail), motivation to learn

### **LEARNING OBJECTIVE**

The TQ supports you in entering the profession of sales assistant (m/f/d) and gives you the chance of a more highly qualified job. Manageable learning phases due to the subject-specific orientation of the individual modules enable flexible learning.

### **TARGET GROUP**

Jobseekers and employees who do not have a vocational qualification or have a vocational qualification in a different field and would like to gain further qualifications and a recognised vocational qualification.

### **LEARNING METHOD**

Experienced trainers and instructors teach the course content and support you during the partial qualification.

### **TYPE OF DEGREE**

Nationwide recognised certificate

### **FUNDING**

Eligible for funding through an educational voucher



### **CONTACT**

## BBQ Bildung und Berufliche Qualifizierung gGmbH

Ines Eisemann Mobile 0172 1890144 E-Mail eisemann.ines@biwe.de

### **DATES AND LOCATION**

On request or at <a href="https://www.biwe-bbg.de/jobturbo">https://www.biwe-bbg.de/jobturbo</a>



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# SALESPERSON (M/F/D) WITH JOB-RELATED LANGUAGE TRAINING TQPLUS



/ww.biwe-bbq.de

Step by step to a recognised professional qualification (hybrid course)





### SALESPERSON (M/F/D) WITH JOB-RELATED LANGUAGE TRAINING – TQPLUS

With our partial qualification, you can achieve the vocational qualification of salesperson (m/f/d) step by step in five stages, but you can also use the individual TQs for your professional advancement. At the end of the course, a skills assessment takes place and after each stage you receive a certificate including the skills assessment result, which is recognised nationwide. You have the option of registering for the external examination at the relevant chamber and thus acquiring the vocational qualification.

### **CONTENTS**

### TQ 1 - Cashier activity and goods sorting

- Working at the checkout (cashiering, opening/closing the checkout)
- Performing services in the checkout area (vouchers, complaints)
- Knowledge of youth protection / cash / counterfeit money
- Labelling of goods
- Knowledge of product range criteria
- Product groups/ product areas
- Support lessons

#### TQ 2 - Service and customer information

- Imparting knowledge of goods and products
- Fundamentals of appearance and communication
- Confident interaction with customers, especially in conflict situations
- Providing customers with information on service and service offerings
- Informing customers about the range of goods and services on offer
- Promoting advertising and sales
- Promotional lessons

### TQ 3 - Merchandise management

- Occupational safety
- Basics of merchandise management
- Receiving and checking goods
- Storage of goods
- Inventory control
- Stock control, inventory
- Support lessons



### **BENEFITS**

If you successfully complete the skills assessment, you will receive a certificate after each module, including the skills assessment result, which is recognised nationwide.

### **DURATION**

6 months part-time

We will be happy to advise you on the funding options.